REACHING YOUR TARGETS WITH MULTIMEDIA SOLUTIONS

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### PARTNERNE FOR SUCCESS



### INSIDE

#### OUR MISSION STATEMENT

For over a century the Sun Sentinel has been the leading credible news, information and advertising source for our communities. We remain the area's #1 news source, connecting our advertisers with more than 1 million South Floridians weekly through our family of products. We have the resources & scale to reach your desired audience – anyone, anytime, anywhere.

# COMPANY OVERVIEW3About Us And What We DoMARKET4Our Coverage AreaAUDIENCE7The Qualified Consumers<br/>We DeliverPRODUCTS8A Wide Array of Multimedia<br/>Solutions to Reach Your<br/>Goals

### OUR UNIQUE POSITION

20.2M

#### AWARD-WINNING JOURNALISM

Our Pulitzer Prize-winning brands inform, protect, inspire and engage audiences with 7.7M readers weekly.

SunSentinel MEDIA GROUP

TRIBUNE

studio 1847 No. 1 Local Media

#### TRUSTED LOCAL CONNECTION

We create and distribute content connecting consumers and businesses.

**KPI** & ROI Focus

STRATEGIC MARKETING ARM

We develop and execute comprehensive marketing programs.

B PUBLISHERS

LEVERAGING OUR REACH, QUALITY AND SCALE TO

**DELIVER BETTER RESULTS** 

2 out of top 3 DMA's

Hartford Courant DAILXONEWS THE MORNING CALL The Dirginian-Pilot DailyPress ChicagoTribune Orlando Sentinel SUNSentinel

#### NO. 1 MEDIA COMPANY IN 5 OF 7 MARKETS

Source: Scarborough USA+, 2023, R1; Google Analytics, Monthly Average, January - December 2023.

### **THE MARKET IS BOOMING!**

**1** Million Snowbirds flock to Florida each

year







headquartered here due to Pro-Business policies, costs and streamlined regulatory environment لأثما

Home to

**5 Pro Sports Teams** 



#1 & #3 Cruise Ports in the World

**#1 Port of Miami** #2 Port Canaveral **#3 Port Everglades** (Fort Lauderdale)

**52 Million Tourists** visit South Florida annually

7 Local Public

West Palm Beach Indian River DMA South Florida is Larger than 36 States 7.1 million people (2 DMAs)

MYFLORIDA.COM

Miami Ft. Laud. DMA

**Colleges & Universities** & hundreds of private institutions including University of Miami & NOVA Southeastern 4 Dolphins

Source: Claritas 2024; County CVB's; U.S. Census Bureau; Florida Ports Council; Jacksonville Times-Union, What Fortune 500 Companies Call Florida Home, 10/10/23

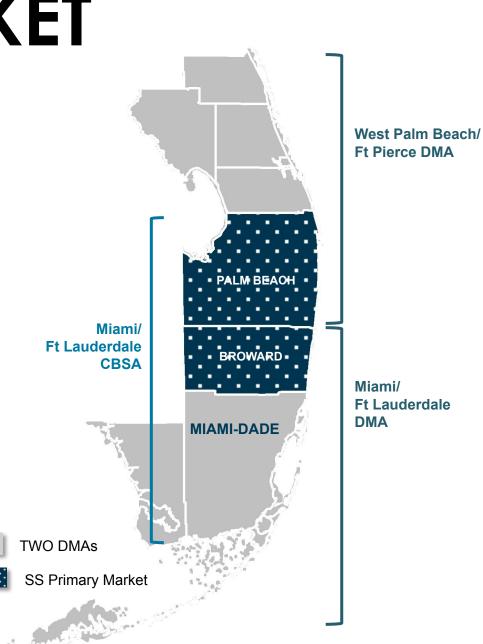
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### HIGH MARKET POTENTIAL

A Desirable Audience

South Florida includes two of the nation's largest and fastest growing markets.

Sun Sentinel's primary market straddles the two South Florida DMAs encompassing Broward and Palm Beach counties, the two most lucrative counties in South Florida – with more wealth, more buying power.



7.1M PEOPLE IN 2 DMAS

**16**TH LARGEST DMA (MIA) WPB DMA 40th

**B**TH LARGEST CBSA IN U.S. & IN FLORIDA (BASED ON HH)

3RD

LARGEST DMA FOR HISPANICS\* 10TH FASTEST GROWING DMA BY TOTAL HISPANIC CHANGE\*\*

Source: Claritas, 2024 \*Based on Hispanic HHs. \*\*Growth based on 2020 to 2024

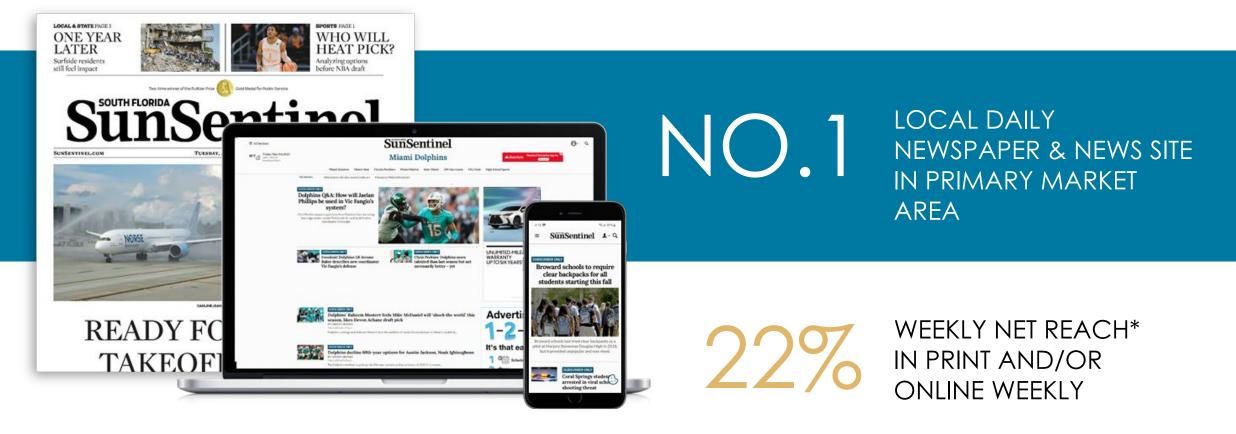
### **TOP 10 NEWSPAPERS IN FLORIDA**

SUN SENTINEL IS THE 2ND LARGEST CIRCULATED NEWSPAPER IN FLORIDA

Rank By Sunday Circulation	Media Property	Parent Company	City	<b>Sunday</b> (Print + E-Edition)	<b>Weekday</b> (Print + E-Edition)
1	Tampa Bay Times	Times Publishing Company	St. Petersburg	156,919	149,473
2	Sun Sentinel	Tribune Publishing Company	Deerfield Beach	98,913	88,582
3	Orlando Sentinel	Tribune Publishing Company	Orlando	81,520	71,061
4	The Miami Herald	McClatchy Company	Miami	60,466	59,780
5	Villages Daily Sun	The Villages Operating Company	The Villages	51,962	51,394
6	Sarasota Herald-Tribune	Gannett Co., Inc.	Sarasota	31,078	27,338
7	The Palm Beach Post	Gannett Co., Inc.	West Palm Beach	30,740	24,799
8	Naples Daily News	Gannett Co., Inc.	Naples	22,640	19,955
9	Sun	Sun Coast Media Group, Inc.	Charlotte Harbor	22,151	31,717
10	Florida Times-Union	Gannett Co., Inc.	Jacksonville	20,585	16,264

### LOCAL Mass Reach

### 775K WEEKLY READERS IN PRINT/ONLINE





### **OUR AUDIENCE**

WE REACH A QUALIFIED AUDIENCE OF UPSCALE, EDUCATED ADULTS WITH DISCRETIONARY INCOME

#### SUN SENTINEL DEMOGRAPHICS READ IN PRINT OR ONLINE IN THE PAST 7 DAYS

\$104,100

avg. household income (\$15,000 Higher Than Mkt. Avg.) 49 average age

on Par with Mkt. Avg.)

college graduates (Index 132)

40%

67%

homeowners (Index 110) 39%

household income \$100K+ (Index 127) 39%

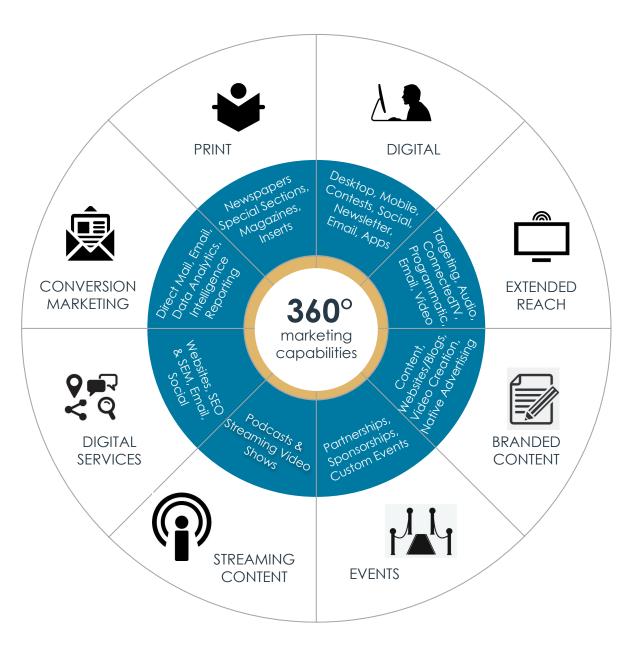
Age 25 - 44 (Index 123)

Source: Scarborough 2023, R1. Base: West Palm Beach and Miami/Ft. Lauderdale DMAs.

### MULTIMEDIA INTEGRATED SOLUTIONS

#### WHAT WE OFFER

The variety and depth of our media capabilities enables us to develop more strategic solutions to maximize your investment.



#### **REACHING ANYONE, ANYWHERE, ANYTIME**

INSERTS HIGH IMPACT SPECIAL SECTIONS TARGETING MAGAZINES AD NOTES

# SUN SENTINEL **PRINT READERS**

### REACHING 520K/WEEK 241K 321K

Daily Readers (includes print & e-edition) Sunday Readers (includes print & e-edition)



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SOUTH FLORIDA'S LARGEST CIRCULATED DAILY NEWSPAPER

Note: Print readership includes Miami & West Palm Beach DMAs and includes E-newspaper. Source: Scarborough 2023, R1.

### **INSERTS:** A STEP ABOVE

SUN SENTINEL

Wednesdays & Sundays

Subscribers & Single Copy



Full Run

**Zoned Pubs** 

71% of NEWSPAPER INSERT READERS ACT ON THE ADVERTISING MESSAGE



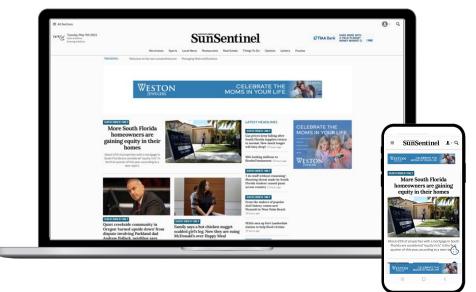
Source: Coda Ventures Triad Newspaper Ad Effectiveness Service. (Based on 300,000 newspaper readers from 2016 – 2018).



### **ONLINE** READERS

#### 4.3M | 2.1M PAGE VIEWS/MO

#### SunSentinel.com



#### **No. 1** LOCAL NEWS SITE IN PRIMARY MARKET\*

Source: Google Analytics, January–December 2023, (Traffic for SunSentinel.com only, does not include Apps, E-edition); Scarborough 2023 \*includes Broward and Palm Beach counties

E-EDITION APPS EMAIL NEWSLETTERS NEWS SHOW RICH MEDIA PAID POSTS SWEEPSTAKES CONTESTS

TARGETINGGEOGRAPHICCONTEXTUALDEMOGRAPHICBEHAVIORALDAYPARTINGAUDIENCE

2

### HIGH IMPACT RICH MEDIA

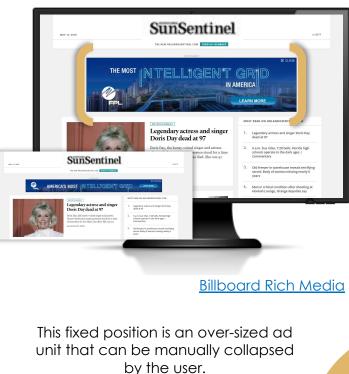
#### LIGHTHOUSE STORY LEVEL



Light House Rich Media

With prominent positioning and the ability to target, the lighthouse ad is the first thing a consumer sees on story-level pages.

#### BILLBOARD HOMEPAGE & SECTION FRONTS



#### TAKEOVER HOMEPAGE & SECTION FRONTS



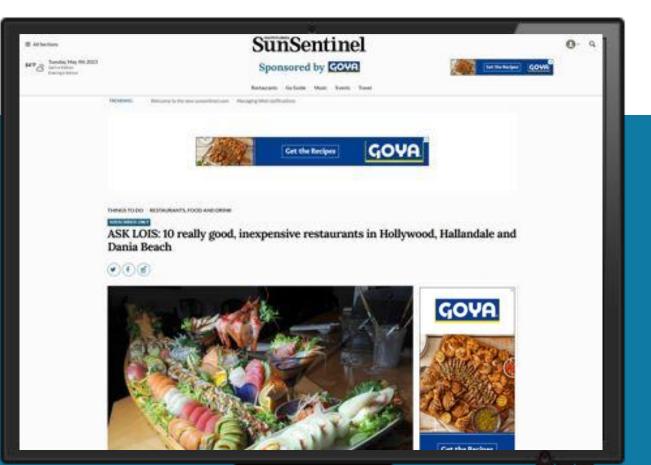
PAGE VIEWS: 19,212 UNIQUE VISITORS: 4,730

### CUSTOM CHANNEL Sponsorships

#### ALIGN YOUR BRAND WITH TRUSTED CONTENT

Connect your brand with the interests and passions of our readers by aligning with our trusted News, Sports, Travel and Entertainment content, including:

- Travel
- Schools & Parenting
- Miami Dolphins
- Miami Heat
- High School Sports
- Miami Hurricanes
- Weather



### **E-EDITION** REACH SOME OF OUR MOST LOYAL,

#### LOCAL & ENGAGED READERS

### LOCAL READERSHIP UP **90%** in past 3 years

Sun Sentinel E-Edition



#### LOYAL 14.7M 88K MONTHLY PAGE VIEWS MONTHLY UNIQUE VISITORS

LOCAL



#### ENGAGED 13 71% MINUTES SPENT OF VIEWS ON TABLET/DESKTOP

Source: Google Analytics 2023 Monthly Average; Scarborough 2023 & 2020, % Growth in Local Readership From 2020 to 2023.



#### YOUR AD HERE

Messi comes off the bench, scores another highlight goal in first regular-season win with Inter Miami



Lionel Messi came off the bench on Saturday, but that didn't prevent the team captain from delivering a jaw-dropping goal in Inter Miami's 2-0 win over the New York Red Bulls.

Read more -

#### Messi the actor? Catch Leo in Maluma's new 'Trofeo' music video



Even a global star like Maluma wants in on the Lionel Messi phenomenon. The Colombian singer has dropped a new video for his song "Trofeo" that includes a meeting with the soccer superstar on the pitch at DRV PNK Stadium in Fort Lauderdale.



### **E-NEWSLETTERS**

Connect with a digital audience of engaged readers who have asked to receive updates on topics that interest them most. Daily and weekly newsletters are delivered directly to the in-boxes of SunSentinel.com subscribers. **Plus, many of our newsletters are boosted to a targeted audience of non-subscribers to increase your reach.** Your message is served in the form of highly visible marquee ads and includes all ad positions in the newsletter.

#### **DAILY** E-NEWSLETTERS

#### BREAKING NEWS/DON'T MISS (Monday - Sunday) Be the first to know, with email alerts on important breaking news and stories you don't want to miss. Subscribers: 83,700

#### **WEEKLY** E-NEWSLETTERS

#### TRENDING WEEKLY

Get a quick-read digest of the stories that were of most interest to South Floridians this week. **Subscribers: 41,800** 

#### **MIAMI HEAT SOURCE**

See what's buzzing about the Miami Heat, including game analysis, roster changes and more inside info. + Boosted with 100K Email Delivery

#### EXPLORE FLORIDA & THE CARIBBEAN

For South Floridians who love to get away, near and far. Tips and ideas for exploring the region and beyond. + Boosted with 100K Email Delivery

#### THE POWER LUNCH

**EVENING UPDATE** 

(Monday - Sunday)

Stay up to date on the most important South

Florida news and information of the day.

Subscribers: 4,900

A lunch-hour look at what's trending in Florida politics. + Boosted with 100K Email Delivery

#### MIAMI HURRICANES (THE U REPORT)

Keep your eye on Hurricanes football, basketball and more throughout the yr. + Boosted with 100K Email Delivery

#### FLORIDA JEWISH JOURNAL

For news that matters about our Jewish communities in Florida and around the world. **+ Boosted with 100K Email Delivery** 

#### MESSI MANIA MONDAY

On and off the field with Lionel Messi and Inter Miami. + Boosted with 100K Email Delivery

#### **ESSENTIAL SOUTH FLORIDA**

MORNING UPDATE

(Monday - Sunday)

Start your day with the top stories in

South Florida.

Subscribers: 19,100

THE WEEKENDER

Get a roundup of the best events and

things to do in South Florida so you can

make it an epic weekend

+ Boosted with 100K Email Delivery

THE HEALTH REPORT

The latest health news, fitness science

and nutritional updates to help you

live longer and better.

+ Boosted with 100K Email

Deliverv

 What every South Floridian – newcomer or native – should know. Get insider tips, information and happenings.
+ Boosted with 100K Email Delivery

#### THE EAT BEAT

FAMILIES AND SAVINGS

Get deals to help you save and

information for South Florida parents and

families.

+ Boosted with 100K Email Delivery

**MIAMI DOLPHINS** 

(THE FINS FLASH)

Get updates on the Miami Dolphins, with

insider info and analysis from our staff writers.

+ Boosted with 100K Email Delivery

Dining out, cooking in and all the South Florida restaurant news and information you need. + Boosted with 100K Email Delivery

### JEWISH JOURNAL

SunSentinel

#### REACH THE JEWISH COMMUNITY



The Jewish Journal, the country's largest Jewish weekly publication, serves up local, national and international news, opinion, features, faith and events to South Florida's vibrant Jewish community.

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Both online at **FloridaJewishJournal.com** and in four local print zoned editions with a distribution of 96,000 in Palm Beach, Broward and Miami-Dade Counties.

### **CITY & SHORE**

#### SOUTH FLORIDA'S LEADING LUXURY LIFESTYLE MAGAZINE





115K Circulation (30K print/85K digital)

Times Per Year

Prime Sections



City & Shore Magazine delivers dynamic, upscale, socially active readers with a rich, fashion savvy and glamorous lifestyle. City & Shore's audience profile is one of the most affluent in the market with an average net worth of \$667K (\$191,500 higher than the market average). Our controlled distribution targets the most upscale and desirable consumers in South Palm Beach & Broward counties. Our audience index ranks especially high for homeowners and white-collar professionals.

Containing a rich blend of editorial, full color photography and enticing advertising, City & Shore Magazine includes regular features such as fashion, home design, travel, financial, real estate, dining, arts and culture, society, health, automotive and entertainment.

#### 2024 City & Shore Calendar\*

- January 24 Reasons Why We Love Being In South Florida (Fun Things To Do)
- February The Luxury Issue
- March PRIME The Fine Life After 50
- April The Home & Design Issue
- May Explore Florida
- June The Summer Issue
- September The Food, Wine & Spirit Issue
- October PRIME The Arts Issue
- October Explore Florida (E-Edition only)
- November The Holiday Issue

\*Themed Issues Subject to Change.

### **SUN SENTINEL 2024 EVENTS**



#### APRIL 13TH - FT. LAUDERDALE NOVEMBER 10TH - BOCA Sun Sentinel Prime Expo

South Florida's premier active-adult and senior living planning event. PRIME offers individuals and families a, convenient, free comprehensive and interactive future planning resource.



#### **AUDIENCE** SNAPSHOT

Active & Health-Conscious Adults

□ Adults 50+ & Seniors

□ Children of Adults 65+

1500+ ATTENDEES



Sun Sentinel Top Workplaces

Top Workplaces celebrates South Florida's elite companies who create excellent employee engagement in the workplace. The program culminates with a celebratory event that allows your business to meet and mingle with the best in the area.



#### AUDIENCE SNAPSHOT

C+ Level Executives

□ HR Professionals

Community Leaders

**500+** ATTENDEES



Honoring and celebrating registered nurses throughout South Florida for making a difference in the lives of their patients, patient families and coworkers.



#### AUDIENCE SNAPSHOT

Healthcare Workers

□ Community Business Leaders

Local Families & Patients

#### **IMMERSIVE CONTENT EXPERIENCE**



OCTOBER 2024 Sun Sentinel Life's Victories Join us as we go PINK all month long, We'll feature breast cancer awareness content throughout the month of October with our annual Life's Victories series that spotlights inspiring stories of local survivors.



#### **AUDIENCE** SNAPSHOT

- Women 35+
- □ Healthy Lifestyle Enthusiasts
- Breast Cancer Supporters/Survivors

#### **IMMERSIVE CONTENT EXPERIENCE**

## THANK-YOU

#### LET'S REACH MORE . . . TOGETHER

