

### INSIDE

# OUR MISSION STATEMENT

For over a century the Sun Sentinel has been the leading credible news, information and advertising source for our communities. We remain the area's #1 news source, connecting our advertisers with more than 1 million South Floridians weekly through our family of products. We have the resources & scale to reach your desired audience – anyone, anytime, anywhere.

COMPANY OVERVIEW

About Us And What We Do

MARKET

Our Coverage Area

The Qualified Consumers
We Deliver

PRODUCTS

A Wide Array of Multimedia
Solutions to Reach Your
Goals

# OUR UNIQUE POSITION



32M
UV's/mo

#### **AWARD-WINNING JOURNALISM**

Our Pulitzer Prize-winning brands inform, protect, inspire and engage audiences with 8.3M readers weekly.

No. 1 Local Media

#### TRUSTED LOCAL CONNECTION

We create and distribute content connecting consumers and businesses.



#### STRATEGIC MARKETING ARM

We develop and execute comprehensive marketing programs.

# LEVERAGING OUR REACH, QUALITY & SCALE TO DELIVER BETTER RESULTS



NO. 1 MEDIA COMPANY
IN 6 OF 8 MARKETS

### THE MARKET IS BOOMING!

### 1 Million

Snowbirds flock to Florida each

year



**#1 Fastest** Growing State
1,000 new residents a day



### **11 Fortune 500 Companies**

headquartered here due to Pro-Business policies, costs and streamlined regulatory environment



### #2 & #3

Cruise Ports in the World

#1 Cape Canaveral #2 Port of Miami **#3 Port Everglades** (Fort Lauderdale)

### 44 Million **Tourists**



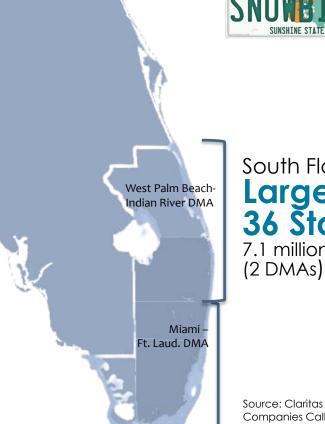




# 7 Local Public

Colleges & Universities
& hundreds of private institutions
including University of Miami &
NOVA Southeastern 4



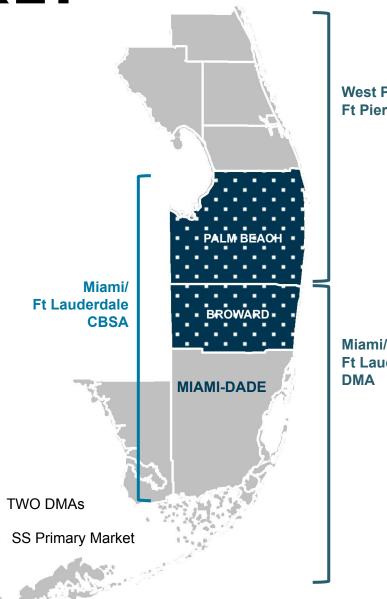


# HIGH MARKET POTENTIAL

A Desirable Audience

South Florida includes two of the nation's largest and fastest growing markets.

Sun Sentinel's primary market straddles the two South Florida DMAs encompassing Broward and Palm Beach counties, the two most lucrative counties in South Florida – with more wealth, more buying power.



West Palm Beach/
Ft Pierce DMA

Miami/ Ft Lauderdale DMA 7.1M
PEOPLE IN 2 DMAS

16<sup>TH</sup>
LARGEST DMA (MIA)
WPB DMA 40th

LARGEST CBSA IN U.S. & IN FLORIDA (BASED ON HH)

3RD

LARGEST DMA FOR HISPANICS\*

10TH FASTEST GROWING DMA BY

TOTAL HISPANIC CHANGE\*\*

Source: Claritas, 2024 \*Based on Hispanic HHs. \*\*Growth based on 2020 to 2024

# TOP 10 NEWSPAPERS IN FLORIDA

#### SUN SENTINEL IS THE 2ND LARGEST CIRCULATED NEWSPAPER IN FLORIDA

| Rank By Sunday<br>Circulation | Media Property          | Parent Company                 | City             | <b>Sunday</b><br>(Print + E-Edition) | <b>Weekday</b><br>(Print + E-Edition) |
|-------------------------------|-------------------------|--------------------------------|------------------|--------------------------------------|---------------------------------------|
| 1                             | Tampa Bay Times         | Times Publishing Company       | St. Petersburg   | 156,919                              | 149,473                               |
| 2                             | Sun Sentinel            | Tribune Publishing Company     | Deerfield Beach  | 98,913                               | 88,582                                |
| 3                             | Orlando Sentinel        | Tribune Publishing Company     | Orlando          | 81,520                               | 71,061                                |
| 4                             | The Miami Herald        | McClatchy Company              | Miami            | 60,466                               | 59,780                                |
| 5                             | Villages Daily Sun      | The Villages Operating Company | The Villages     | 51,962                               | 51,394                                |
| 6                             | Sarasota Herald-Tribune | Gannett Co., Inc.              | Sarasota         | 31,078                               | 27,338                                |
| 7                             | The Palm Beach Post     | Gannett Co., Inc.              | West Palm Beach  | 30,740                               | 24,799                                |
| 8                             | Naples Daily News       | Gannett Co., Inc.              | Naples           | 22,640                               | 19,955                                |
| 9                             | Sun                     | Sun Coast Media Group, Inc.    | Charlotte Harbor | 22,151                               | 31,717                                |
| 10                            | Florida Times-Union     | Gannett Co., Inc.              | Jacksonville     | 20,585                               | 16,264                                |

# LOCAL MASS REACH

775 WEEKLY READERS IN PRINT/ONLINE



NO.1

LOCAL DAILY
NEWSPAPER & NEWS SITE
IN PRIMARY MARKET
AREA

22%

WEEKLY NET REACH\*
IN PRINT AND/OR
ONLINE WEEKLY



**OUR AUDIENCE** 

WE REACH A QUALIFIED AUDIENCE OF UPSCALE, EDUCATED ADULTS WITH DISCRETIONARY INCOME

#### **SUN SENTINEL DEMOGRAPHICS**

READ IN PRINT OR ONLINE IN THE PAST 7 DAYS

\$104,100

avg. household income (\$15,000 Higher Than Mkt. Avg.) 49

average age (on Par with Mkt. Avg.) 40%

college graduates (Index 132)

67%

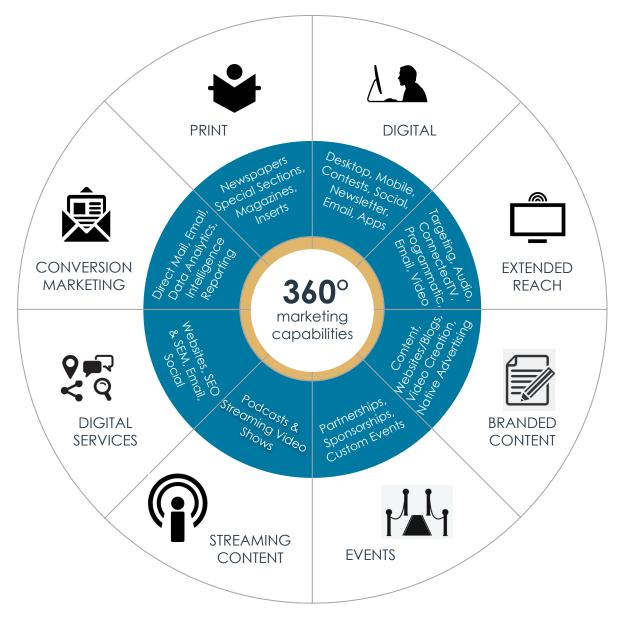
homeowners (Index 110)

39%

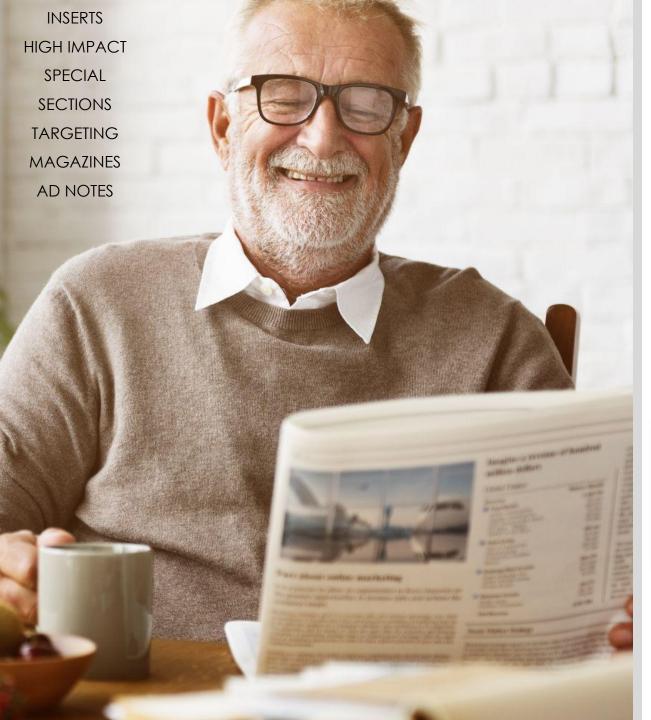
household income \$100K+ (Index 127) 39%

Age 25 - 44 (Index 123)





**REACHING ANYONE, ANYWHERE, ANYTIME** 



SUN SENTINEL

# PRINT READERS

# REACHING 520K/WEEK 241K 321K

Daily Readers (includes print & e-edition)

Sunday Readers (includes print & e-edition)







SOUTH FLORIDA'S LARGEST CIRCULATED DAILY NEWSPAPER

## **INSERTS:** A STEP ABOVE

SUN SENTINEL

Wednesdays & Sundays

Subscribers & Single Copy





Full Run Zoned Pubs

71% of NEWSPAPER INSERT READERS ACT ON THE ADVERTISING MESSAGE

TWO-THIRDS OF READERS REMEMBER ADS FROM NEWSPAPER INSERTS

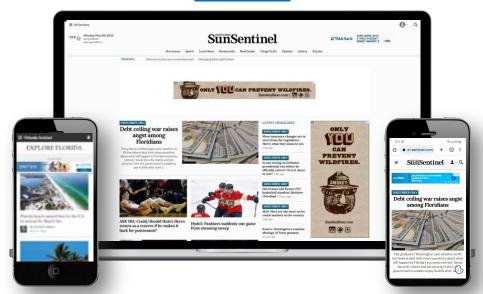


## **ONLINE READERS**

4.3M
PAGE VIEWS/MO

2.1M
UNIQUE VISITORS/MO

#### SunSentinel.com



No. 1 LOCAL NEWS SITE IN PRIMARY MARKET\*



Source: Google Analytics, January–December 2023, (Traffic for SunSentinel.com only, does not include Apps, E-edition); Scarborough 2023 \*includes Broward and Palm Beach counties

### HIGH IMPACT RICH MEDIA

LIGHTHOUSE STORY LEVEL



Light House Rich Media

With prominent positioning and the ability to target, the lighthouse ad is the first thing a consumer sees on story-level pages.

### **BILLBOARD**

**HOMEPAGE & SECTION FRONTS** 



Billboard Rich Media

This fixed position is an over-sized ad unit that can be manually collapsed by the user.

### **TAKEOVER**

**HOMEPAGE & SECTION FRONTS** 



Take over the entire home page or section front. Own all ad units. **AVG. DAILY TRAFFIC** 

PAGE VIEWS: 19.212 UNIQUE VISITORS: 4,730

**HOME PAGE** 

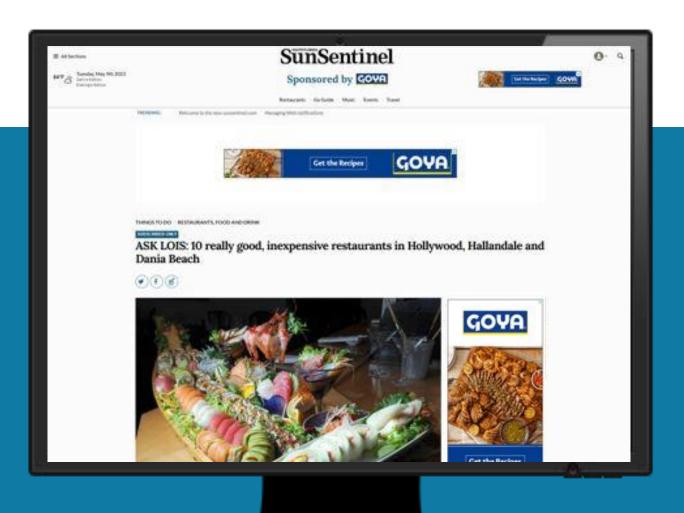
Source: Google Analytics 2023

# CUSTOM CHANNEL SPONSORSHIPS

#### ALIGN YOUR BRAND WITH TRUSTED CONTENT

Connect your brand with the interests and passions of our readers by aligning with our trusted News, Sports, Travel and Entertainment content, including:

- Travel
- Schools & Parenting
- Miami Dolphins
- Miami Heat
- High School Sports
- Miami Hurricanes
- Weather

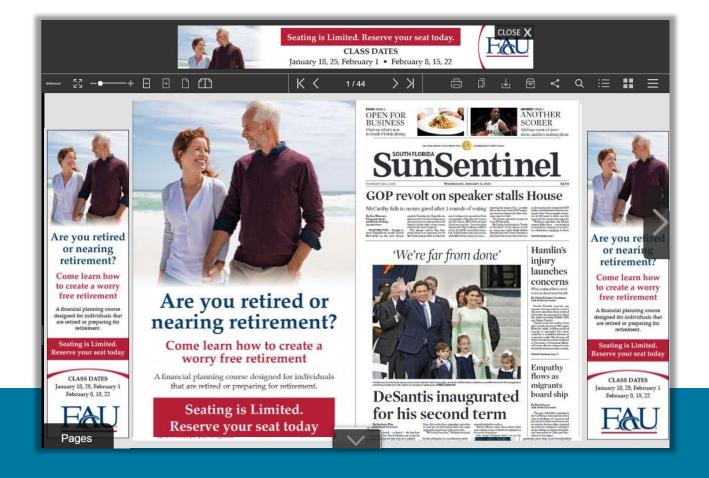


### **E-EDITION**

REACH SOME OF OUR MOST LOYAL, LOCAL & ENGAGED READERS

LOCAL READERSHIP UP **90%** in past 3 years

Sun Sentinel E-Edition



# LOYAL

14.7M 88K

MONTHLY PAGE VIEWS

MONTHLY UNIQUE VISITORS

### LOCAL

44% OF PAGE VIEWS ARE FROM THE SOUTH FLORIDA 2 DMAS, AND 52% ARE FROM FLORIDA

### **ENGAGED**

13

MINUTES SPENT 71%

OF VIEWS ON TABLET/DESKTOP

### SunSentinel

Messi Mania Monday

Monday, August 28, 2023

#### YOUR AD HERE

Messi comes off the bench, scores another highlight goal in first regular-season win with Inter Miami



Lionel Messi came off the bench on Saturday, but that didn't prevent the team captain from delivering a jaw-dropping goal in Inter Miami's 2-0 win over the New York Red Bulls.

#### Messi the actor? Catch Leo in Maluma's new 'Trofeo' music video

**MESSI MANIA** 

MONDAY

On and off the field with Lionel Messi

and Inter Miami.

+ Boosted with 100K Email Delivery



Even a global star like Maluma wants in on the Lionel Messi phenomenon. The Colombian singer has dropped a new video for his song "Trofeo" that includes a meeting with the soccer superstar on the pitch at DRV PNK Stadium in Fort Lauderdale.

Read more -

## **E-NEWSLETTERS**

Connect with a digital audience of engaged readers who have asked to receive updates on topics that interest them most. Daily and weekly newsletters are delivered directly to the in-boxes of SunSentinel.com subscribers. Plus. many of our newsletters are boosted to a targeted audience of non-subscribers to increase your reach. Your message is served in the form of highly visible marquee ads and includes all ad positions in the newsletter.

#### **DAILY** E-NEWSLETTERS

#### MORNING UPDATE

(Monday - Sunday)

Start your day with the top stories in South Florida.

Subscribers: 21,900

#### **BREAKING NEWS/DON'T MISS**

(Monday - Sunday)

Be the first to know, with email alerts on important breaking news and stories you don't want to miss.

Subscribers: 72.000

#### **WEEKLY** E-NEWSLETTERS

#### THE WEEKENDER

Get a roundup of the best events and things to do in South Florida so you can make it an epic weekend

+ Boosted with 100K Email Delivery

#### **FAMILIES AND SAVINGS**

Get deals to help you save and information for South Florida parents and families.

+ Boosted with 100K Email Delivery

#### TRENDING WEEKLY

Get a quick-read diaest of the stories that were of most interest to South Floridians this week.

Subscribers: 45,500

#### THE POWER LUNCH

A lunch-hour look at what's trending in Florida politics.

+ Boosted with 100K Email Delivery

#### THE HEALTH REPORT

The latest health news, fitness science and nutritional updates to help you live longer and better.

> + Boosted with 100K Email Delivery

#### MIAMI DOLPHINS

(THE FINS FLASH)

Get updates on the Miami Dolphins, with insider info and analysis from our staff writers.

+ Boosted with 100K Email Delivery

#### MIAMI HEAT SOURCE

See what's buzzing about the Miami Heat, including game analysis, roster changes and more inside info.

+ Boosted with 100K Email Delivery

**EXPLORE FLORIDA &** 

THE CARIBBEAN

#### **MIAMI HURRICANES**

(THE U REPORT)

Keep your eye on Hurricanes football, basketball and more throughout the yr.

+ Boosted with 100K Email Delivery

#### **FLORIDA JEWISH JOURNAL**

For news that matters about our Jewish communities in Florida and around the world.

+ Boosted with 100K Email Delivery

#### **ESSENTIAL SOUTH FLORIDA**

What every South Floridian – newcomer or native - should know. Get insider tips. information and happenings.

+ Boosted with 100K Email Delivery

#### Dining out, cooking in and all the South Florida restaurant news and information you need.

THE EAT BEAT

+ Boosted with 100K Email Delivery

#### For South Floridians who love to get away, near and far. Tips and ideas for exploring the region and beyond.

+ Boosted with 100K Email Delivery

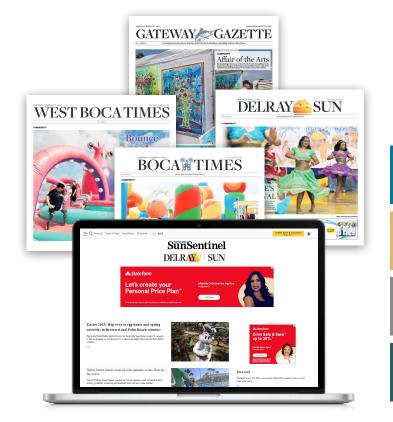
Subscribers are estimates only and vary by day and week. Updated January 2023.

#### **SOUTH FLORIDA**

### **COMMUNITY NEWS**

### YOUR COMMUNITY, YOUR NEWS

Our 4 Palm Beach community publications are hyper-local in nature, bringing to readers the most comprehensive neighborhood news, including city government coverage, crime and safety, business and real estate, schools and worship, sports, events, opinion, and spotlights on people to know and places to go. These weekly publications are included in the Sunday edition of the Sun Sentinel, go to non-subscribers Wednesdays and have a companion website at sflcommunitynews.com.



#### **Gateway Gazette**

Serving Boynton Beach, Lantana, Hypoluxo, Manalapan Zips: 33426, 33435, 33436, 33437, 33462, 33472, 33473

#### **Delray Sun**

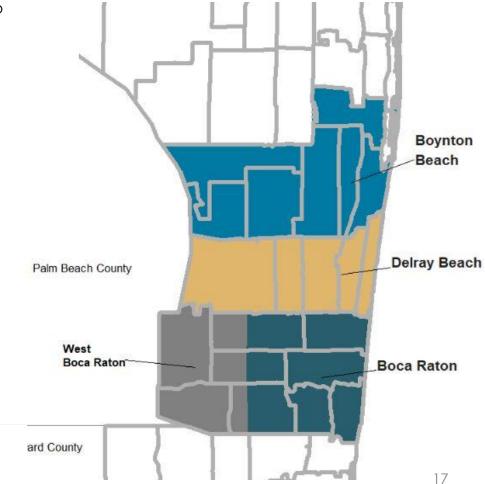
Serving Delray Beach, Gulf Stream, West Delray Beach Zips: 33444, 33445, 33446, 33483, 33484

#### **West Boca Times**

Serving West Boca Raton Zips: 33428, 33433, 33434, 33496, 33498

#### **Boca Times**

Serving Boca Raton, Highland Beach Zips: 33431, 33432, 33433, 33434, 33486, 33487, 33496



### JEWISH JOURNAL

REACH THE JEWISH COMMUNITY



The Jewish Journal, the country's largest Jewish weekly publication, serves up local, national and international news, opinion, features, faith and events to South Florida's vibrant Jewish community.



Both online at
FloridaJewishJournal.com
and in four local print zoned
editions with a distribution of
96,000 in Palm Beach,
Broward and Miami-Dade
Counties.

Source: Internal Estimates 2023

### CITY & SHORE

#### SOUTH FLORIDA'S LEADING LUXURY LIFESTYLE MAGAZINE





115K Circulation (30K print/85K digital)

Times Per Year

Prime Sections

Plus 2 135K Circulation (50K print/85K digital)

City & Shore Magazine delivers dynamic, upscale, socially active readers with a rich, fashion savvy and glamorous lifestyle. City & Shore's audience profile is one of the most affluent in the market with an average net worth of \$667K (\$191,500 higher than the market average). Our controlled distribution targets the most upscale and desirable consumers in South Palm Beach & Broward counties. Our audience index ranks especially high for homeowners and white-collar professionals.

Containing a rich blend of editorial, full color photography and enticing advertising, City & Shore Magazine includes regular features such as fashion, home design, travel, financial, real estate, dining, arts and culture, society, health, automotive and entertainment.

#### 2024 City & Shore Calendar\*

- January 24 Reasons Why We Love Being In South Florida (Fun Things To Do)
- February The Luxury Issue
- March PRIME The Fine Life After 50
- April The Home & Design Issue
- May Explore Florida
- June The Summer Issue
- September The Food, Wine & Spirit Issue
- October PRIME The Arts Issue
- October Explore Florida (E-Edition only)
- November The Holiday Issue

### **SUN SENTINEL 2024 EVENTS**



South Florida's premier active-adult and senior living planning event. PRIME offers individuals and families a, convenient, free comprehensive and interactive future planning resource.



#### **AUDIENCE SNAPSHOT**

- Active & Health-Conscious Adults
- ☐ Adults 50+ & Seniors
- ☐ Children of Adults 65+

1500+ ATTENDEES



Sun Sentinel Top Workplaces

Top Workplaces celebrates South Florida's elite companies who create excellent employee engagement in the workplace. The program culminates with a celebratory event that allows your business to meet and mingle with the best in the area.



#### **AUDIENCE SNAPSHOT**

- □ C+ Level Executives
- ☐ HR Professionals
- Community Leaders

**500+** ATTENDEES



Sun Sentinel Celebrating Nurses

Honoring and celebrating registered nurses throughout South Florida for making a difference in the lives of their patients, patient families and coworkers.



#### **AUDIENCE SNAPSHOT**

- Healthcare Workers
- Community Business Leaders
- Local Families & Patients

**IMMERSIVE CONTENT EXPERIENCE** 



OCTOBER 2024

Sun Sentinel Life's Victories

Join us as we go PINK all month long, We'll feature breast cancer awareness content throughout the month of October with our annual Life's Victories series that spotlights inspiring stories of local survivors.



#### **AUDIENCE SNAPSHOT**

- Women 35+
- ☐ Healthy Lifestyle Enthusiasts
- ☐ Breast Cancer Supporters/Survivors

**IMMERSIVE CONTENT EXPERIENCE** 

